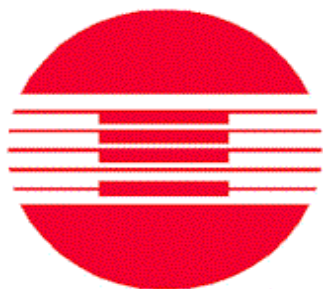




April 3, 2013 Quarterly Meeting

Dean Vonderheide
Vice President
Organizational Effectiveness



Kimball®
International

A 62 Year Journey Of Reinventing Kimball

What started it all...1950



Contract Wood Products

RCA TV Cabinets

**Production Line,
October 1951.**

**Less than 30
employees.**

**Only 25,000
square feet of
production floor
space.**



Retail Brand Acquisition

Purchased WW Kimball Piano Company in 1959

Produced 150 Pianos a day...1960's & 70's



Musical Organs

Produced 100 Organs a day...1960's & 70's



Grand Pianos

Kimball Acquires Bosendorfer Piano Company In 1966

Produced 1 Grand Piano Per Day Over 36 Years Of Ownership



Office Furniture Started

Pianos & Organs Funded Kimball Office Furniture Start-up

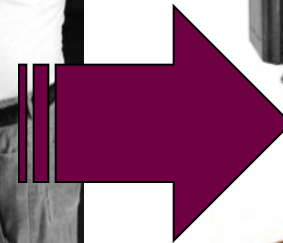
Kimball produced its first desk...1970



Vertical Integration Model

From the Tree to the Home and Office...

Best Forestry Management Practices Incorporated,
i.e. Selected Tree Harvesting



Further Vertical Integration

To The Home And Office.....By Way Of Our Truck Fleet

1960's



Today



Diversification Along The Journey

We Build Success



Kimball Healthcare



NASDAQ[®]

Ticker: KBALB



Kimball
International

National Office Furniture Started - 1980

Pianos & Organs Funded National Office Furniture Start-up

Targets Mid-Market Furniture



NATIONAL
Office Furniture Co.

Market Changes In Early 1980's

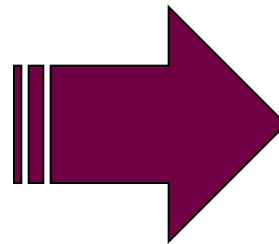
**Market Moves to Electronic Keyboards;
Pianos & Organs Begin Decline**

*Changed The
Industry*



Contract Electronics

Kimball Organs Lead The Way To Computer Keyboards in 1983



Kimball
Electronics Group

Contract Electronics

Over 19 Million Keyboards For IBM



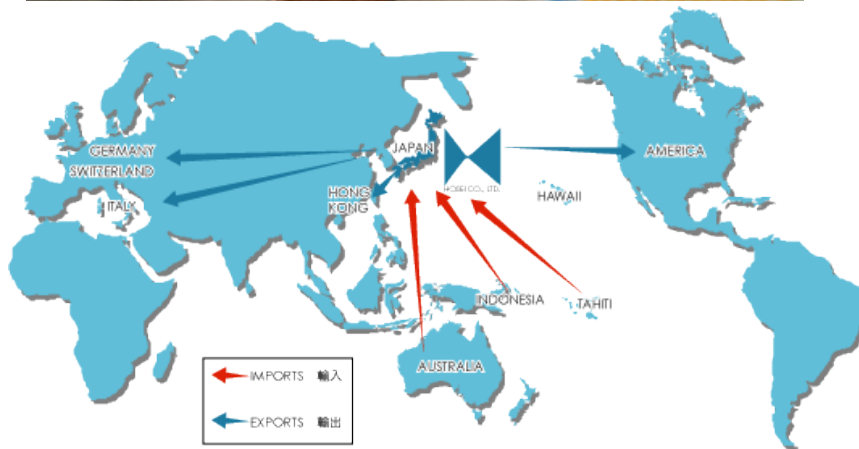
Electronics & Office Furniture Fund Hospitality Start-up

Targets Hotel In-Room Furniture



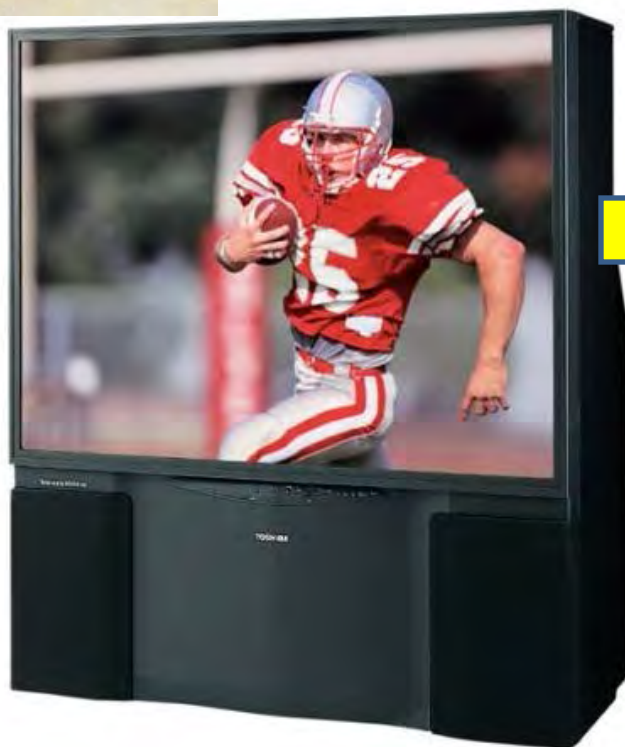
Globalization... 1990's

Virtual Integration Instead Of Vertical Integration



Further Market Changes

TV Cabinets Evolve Then Disappear



Our Guiding Principles

Our people are the company

Kimball has been built upon the tradition of pride in craftsmanship, mutual trust, personal integrity, respect for dignity of the individual....



“The Pain Of Change...”

- **Transitioned 5,000 Employees into New Jobs**
- **Hired 4,000 International Employees**
- **Entered 6 New Countries**
- **Started 7 New Facilities**
- **Exited 10 secondary Markets**
- **Exited 14 Cities, 6 States, 3 Countries**
- **Exited 25 Facilities**

Good Things You Don't See

- **No** Customer Interruptions
- **No** Quality Spills
- **No** Employee arbitration
- **No** Supplier disputes
- **No** Abandoned Communities/Facilities
- **No** Debt on Balance Sheet

Kimball Today



Kimball Today

Public Company-NASDAQ: KBALB

\$1.2 billion sales

6,200 employees

Operations in the US, Mexico, Poland, China and Thailand

40 service / manufacturing locations

Headquartered in Jasper, Indiana

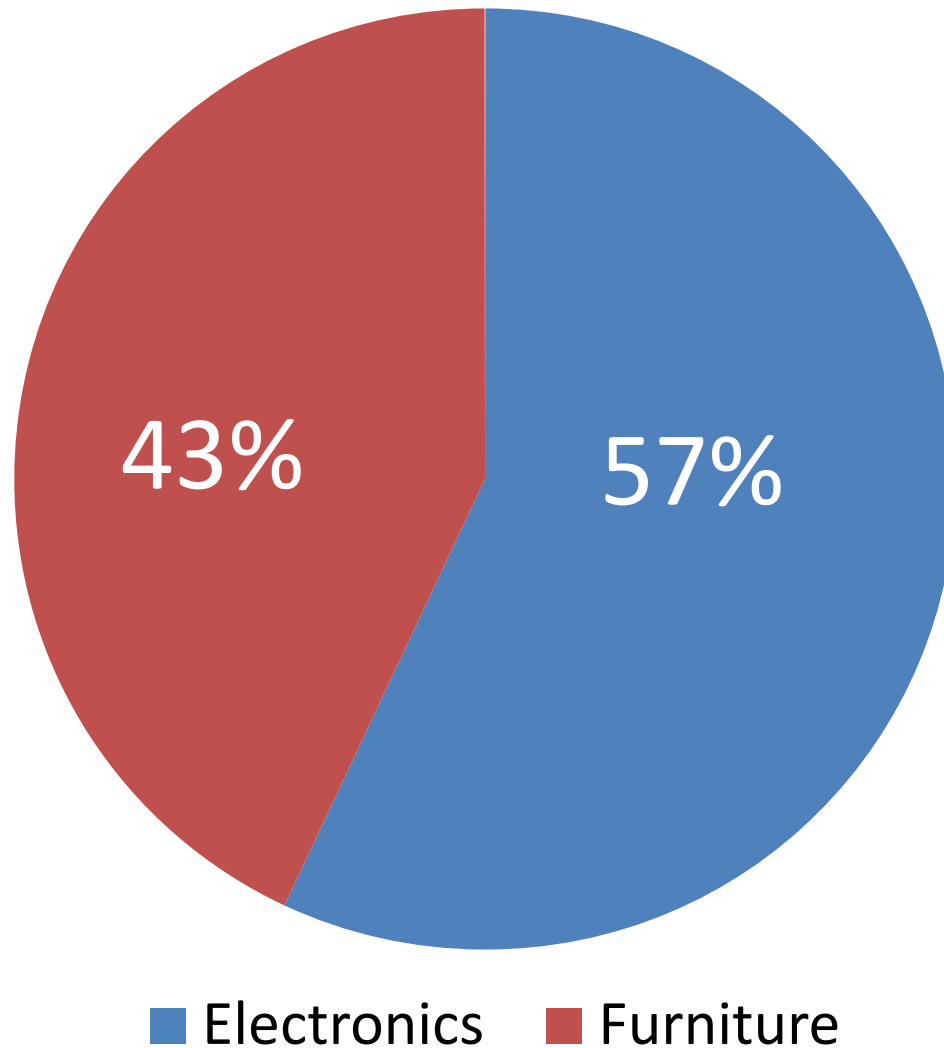
Two segments: Furniture and Electronic Manufacturing Services

Indiana Today

- 2,667 Employees
- Payroll of \$128 million
- Purchases From Vendors - \$50 million

Total of \$178 million

Segment Sales Mix



■ Electronics ■ Furniture

Furniture Segment

Three Brands:

Kimball[®]Office

Kimball[®]Hospitality

NATIONAL

Furniture with Personality[™]

Furniture Operations

We Build Success



Award Winning Products

Priority™



2011 Product Innovation Award from  **Architectural**
PRODUCTS

Case Studies



Manhattan, NY



Epic™



2011 Interiors
sources
Editors'
CHOICE

Case Studies

We Build Success



*Joe DiMaggio
Children's Hospital
Hollywood, FL*

Case Studies


JW MARRIOTT
MARQUIS
MIAMI



Electronics Manufacturing Services Segment





High Durability Electronics

Public Safety



Medical



Industrial

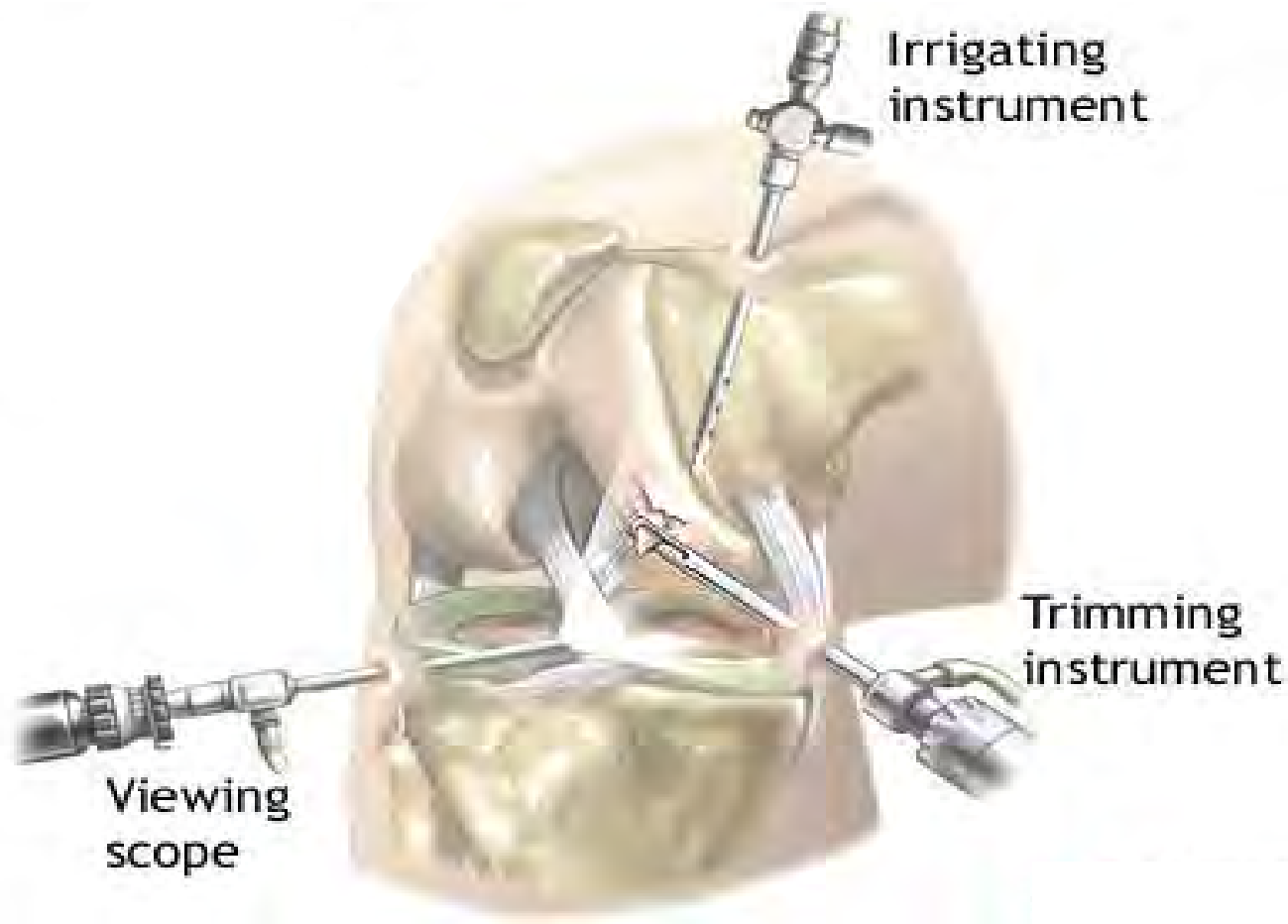


Automotive



Medical End Products

Arthroscopic Surgery

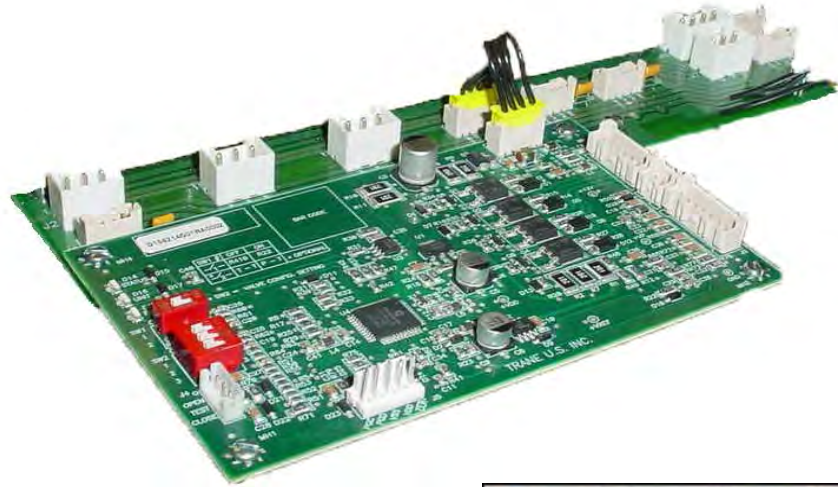


Arthroscopic Equipment



Industrial End Products

Motor Controls



Night Vision Camera



Automotive End Products

We Touch All Aspects Of Vehicles

Safety & Security

Braking & Stability Control

Environment & Emissions

Engine Management
Transmission Control
Electronic Powered Steering
Hybrid/Electric Vehicles

Comfort & Convenience

Window & Door Control
Seat Control
Lighting control
HomeLink Garage Door Controller

Infotainment

Instrumentation & Displays
Hands-free Telephone



Automotive End Products

Electric Power Steering

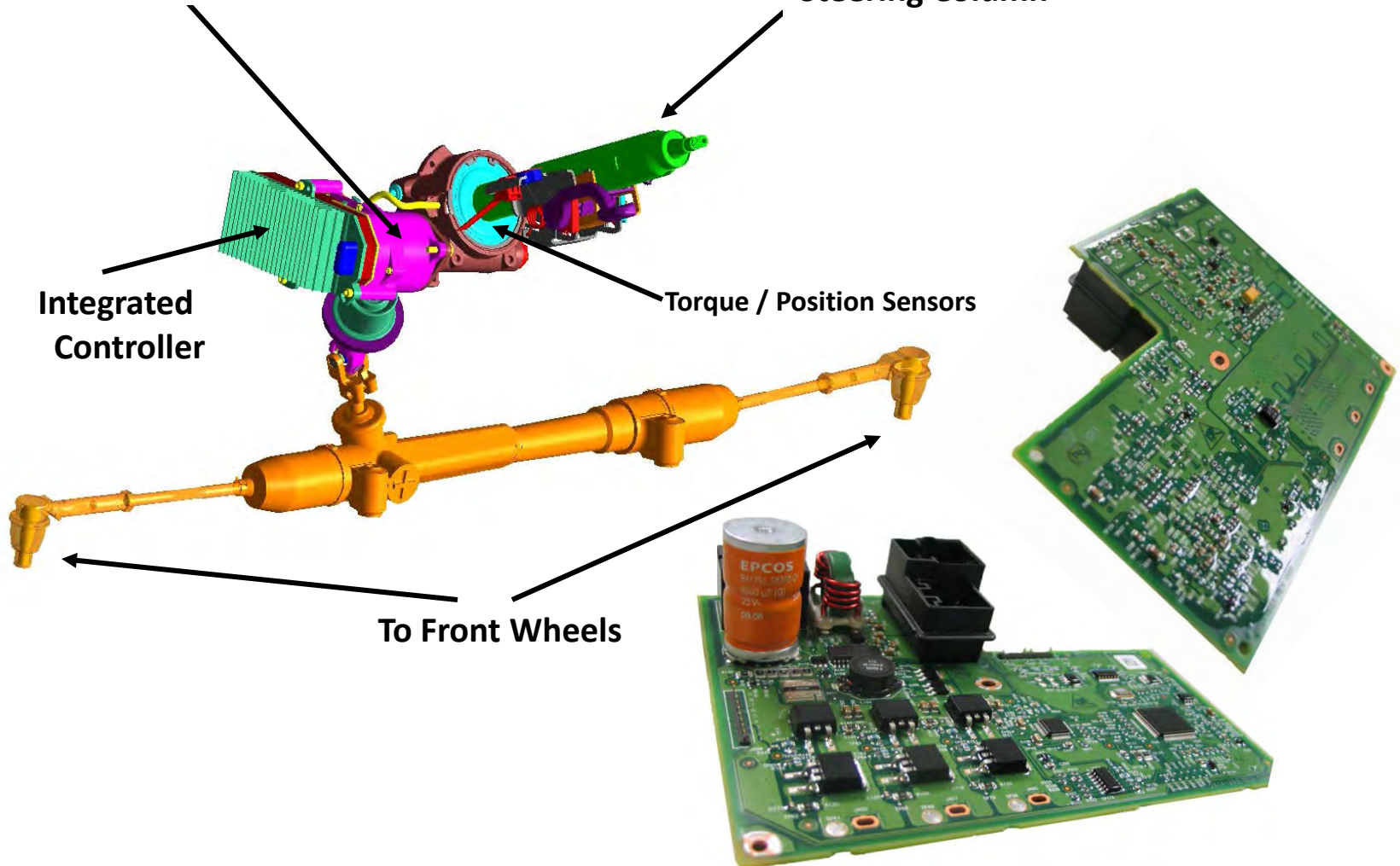
Brushless Motor

Steering Column

Integrated
Controller

Torque / Position Sensors

To Front Wheels



***Business is a journey. Flexibility, Adaptability
and Great People Are The Keys***

***Guiding Principles: Our people are the
company***



Sustainability

Kimball's Key Guiding Principles for Sustainability *Guiding Principles Established in 1991:*

Sustainability

Kimball's Key Guiding Principles for Sustainability

Guiding Principles Established in 1991:

The environment is our home. We will be leaders in not only protecting but enhancing our world.

Sustainability

Kimball's Key Guiding Principles for Sustainability

Guiding Principles Established in 1991:

The environment is our home. We will be leaders in not only protecting but enhancing our world.

Kimball is dedicated to continued excellence, leadership and stewardship in protecting the environment, the health and safety of our employees and the members of the communities in which we work and live.

Sustainability Practices

Significant Environmental Aspect (SEAs) Programs

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- SEA's FY 2009 - 26 Completed Significant Environmental Aspect programs resulted in **\$494,990** annual Cost Avoidance/Savings

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Sustainability Practices

Significant Environmental Aspect (SEAs) Programs

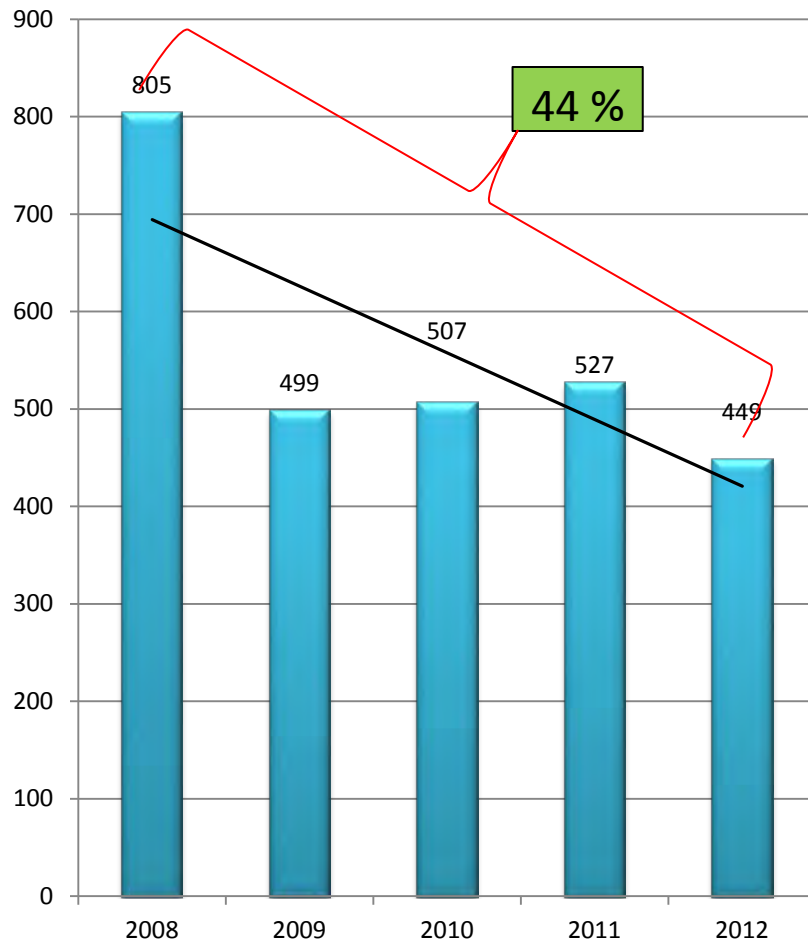
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Total of \$4.7 million dollars in annual savings.

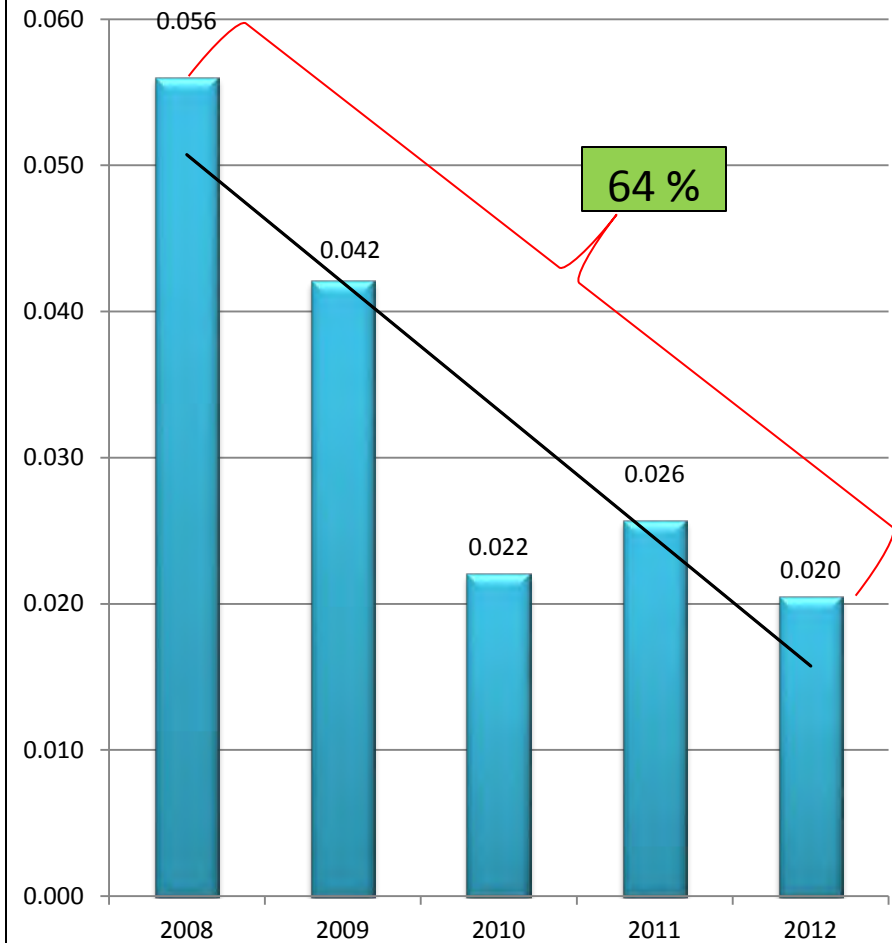
Air Emissions(Volatile Organic Compounds) Summary

Current Kimball Operations

Absolute(In Tons)



Normalized

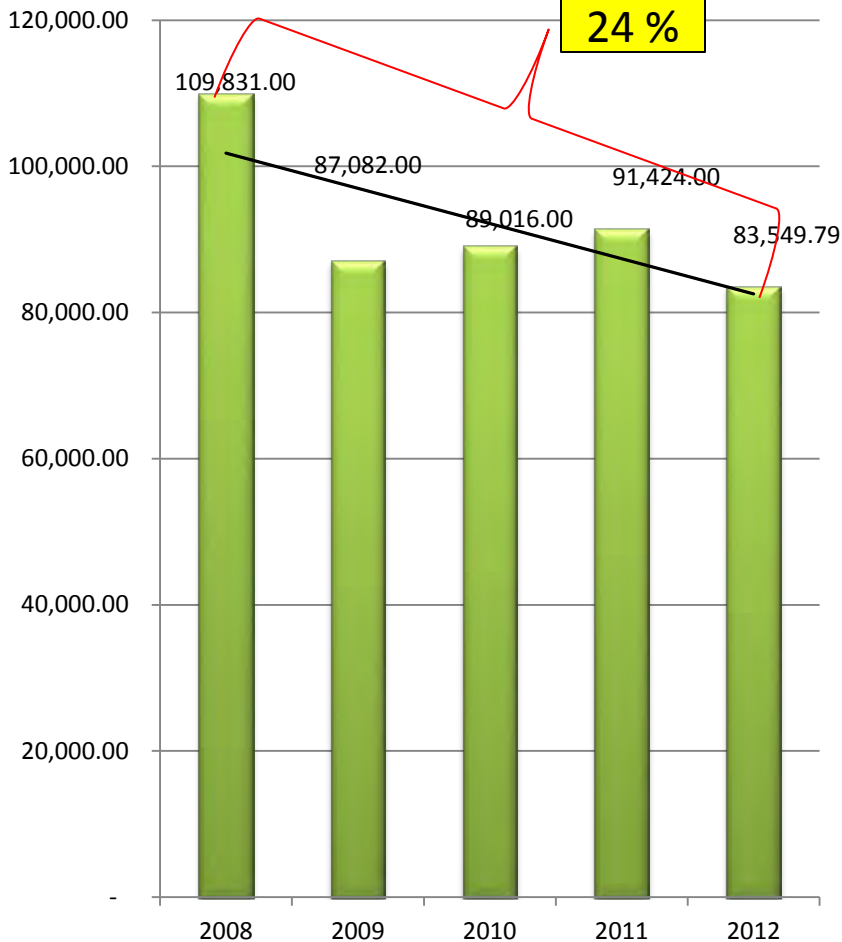


Greenhouse Gas Emission Summary

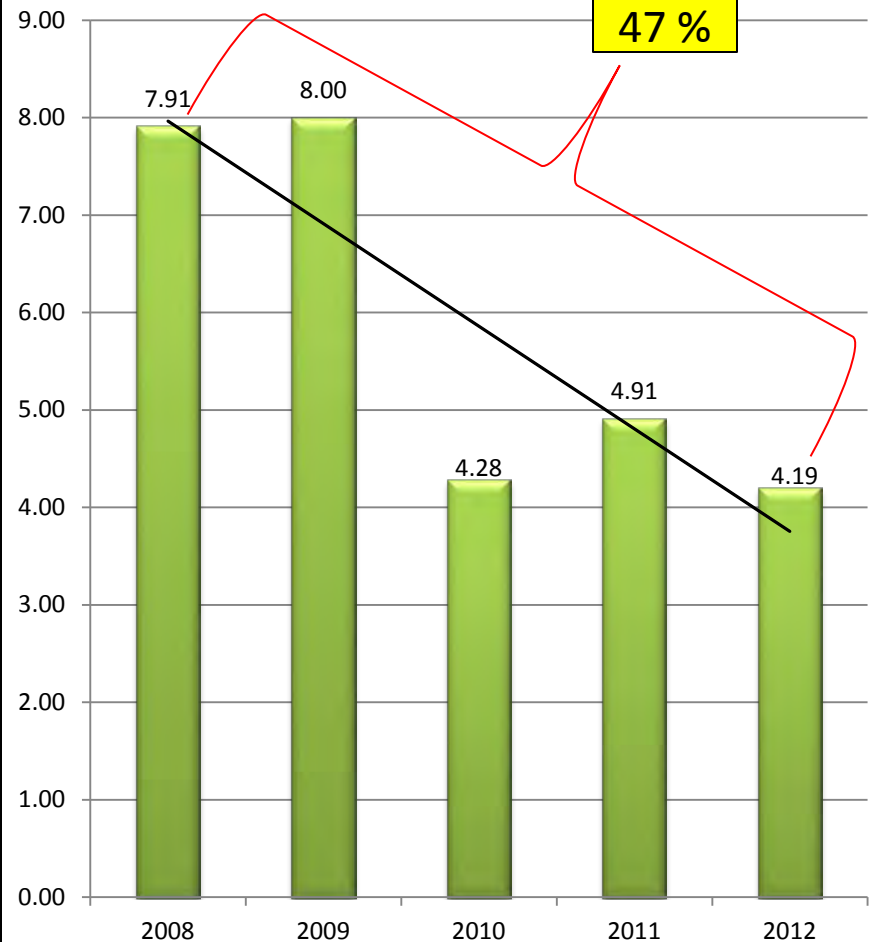
Current Kimball Operations

We Build Success

Absolute (Metric tons)



Normalized



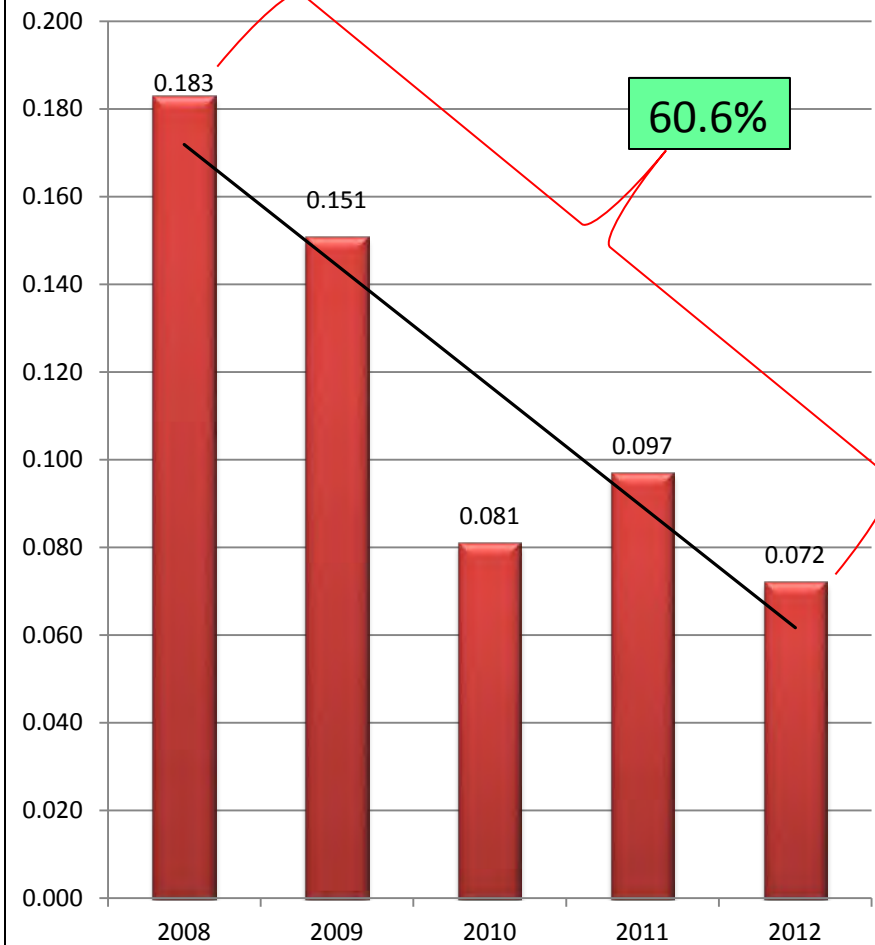
Solid Wastes Generated Summary

Current Kimball Operations

Absolute(tons)



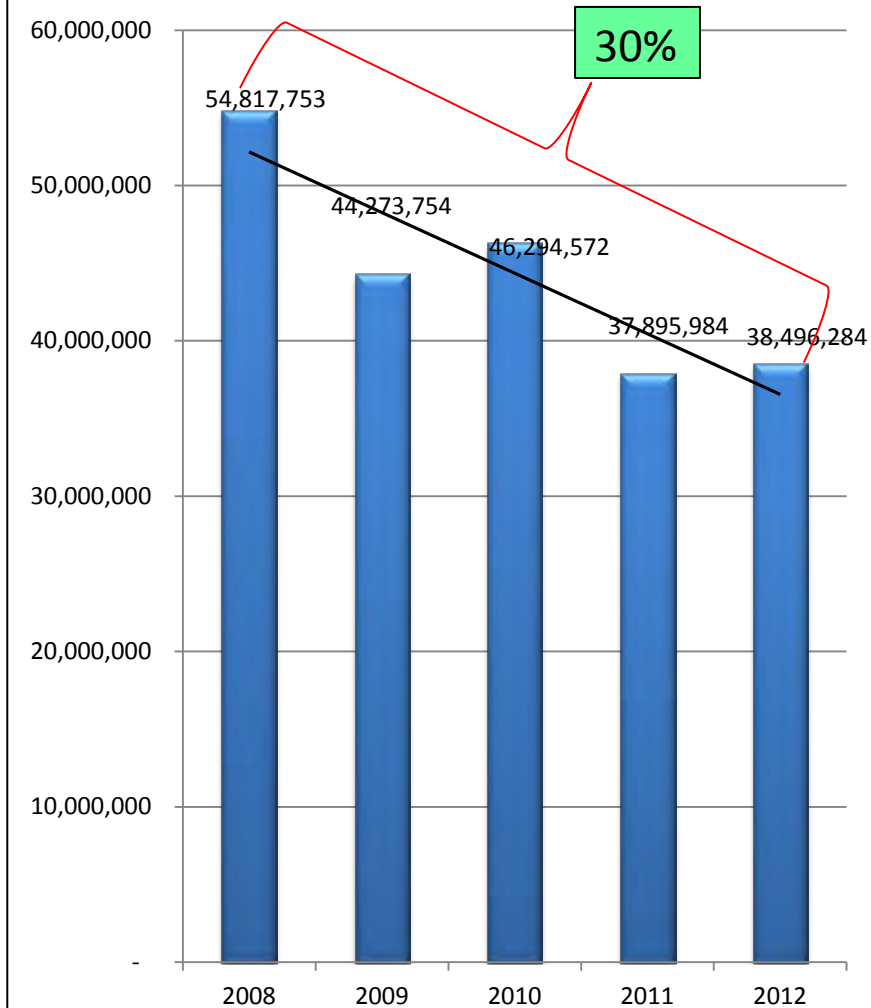
Normalized



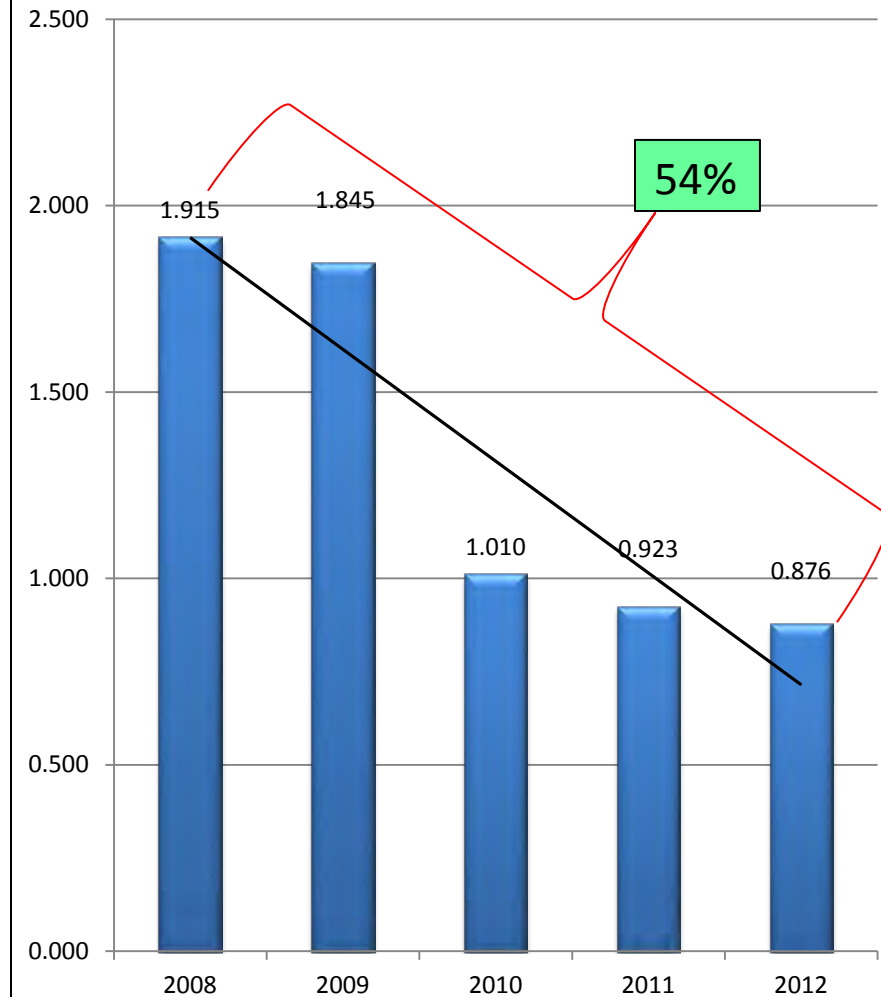
Water Usage

Current Kimball Operations

Absolute(gallons)



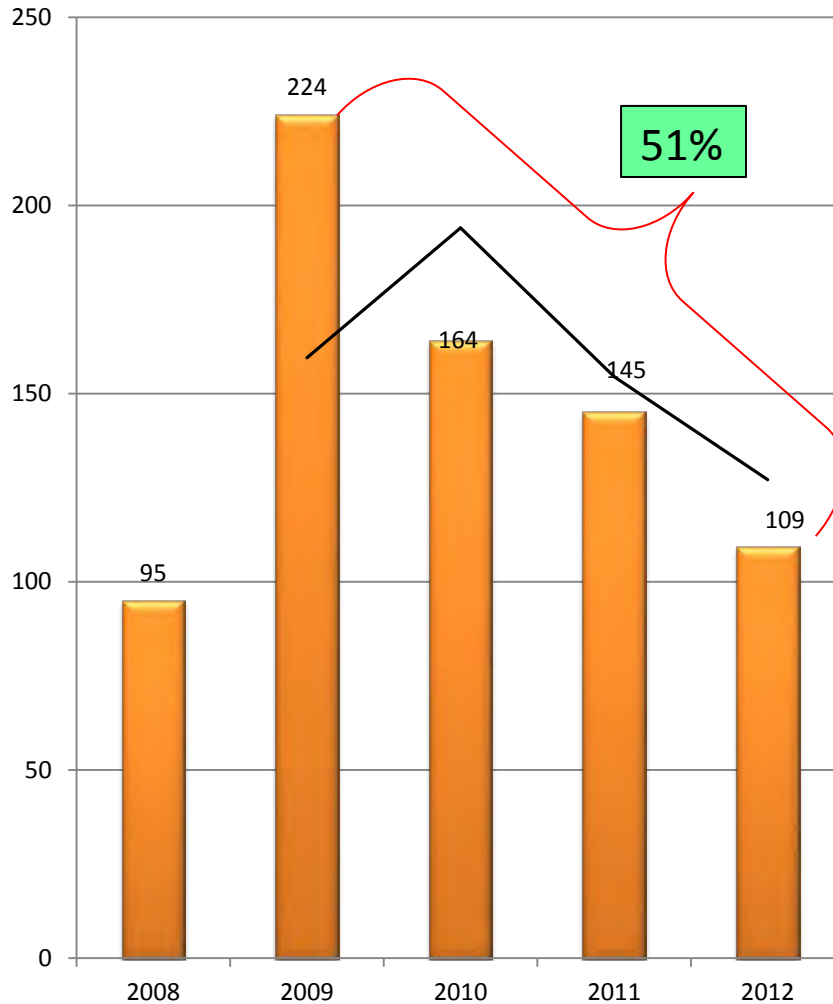
Normalized



Hazardous Waste Generated Summary

Current Kimball Operations

Absolute(tons)

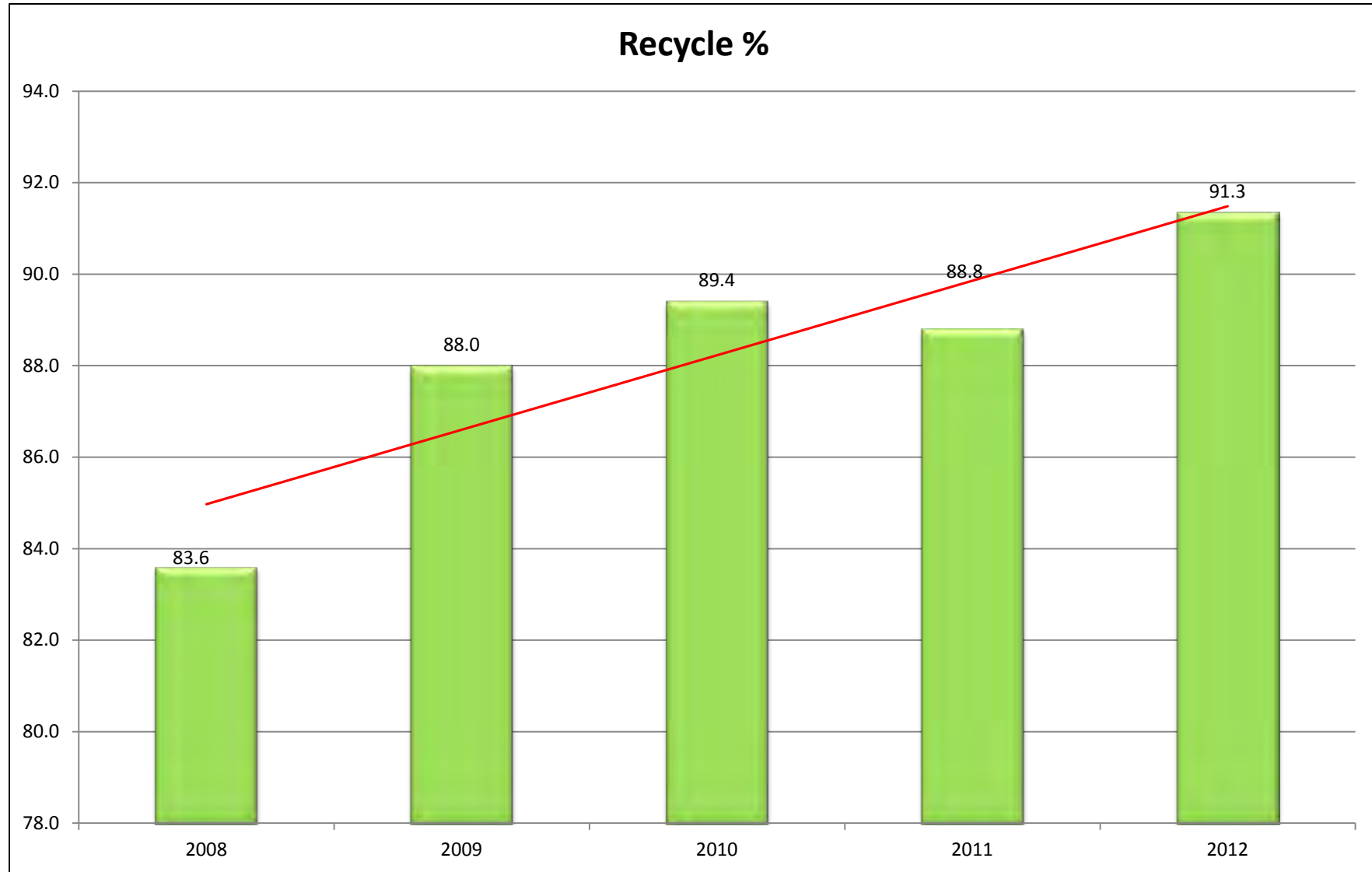


Normalized



Percent of Solid Waste Recycled or Reused

Current Kimball Operations



Summary

Summary

- Sustainability is not new to Kimball as demonstrated in our history and Metrics.

Summary

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- Kimball is committed to Continuous Improvement at all of our facilities.

Summary

- Sustainability is not new to Kimball as demonstrated in our history and Metrics.
- Kimball is committed to Continuous Improvement at all of our facilities.
- Sustainability is fully integrated within our Value Systems.